They need to be written in plain language, conveying simple messages, and providing clear directions.

- Executives should focus their attention on dealing with the emergency by establishing control and setting out to contain the effects so as to reduce the damage and costs.
- Meanwhile the managers will be concentrating on resuming the business operation so as to sustain the customer interfaces.
- While the technicians recover the systems and services, the operators will be restoring the actual business functions behind the customer interface.

11.1.2 Plan Types and Responsibilities

Each of these tasks will be supported by a particular type of plan, as demonstrated in Figure 11-3.

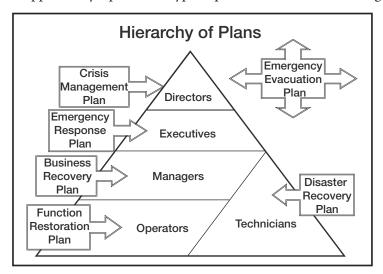


Figure 11-3. Hierarchy of Plans Related to Tasks and Functions

The preparation of *emergency evacuation plans* was covered in Chapter 7, Emergency Response. This leaves five main plan types still to be explored in detail.

- Crisis management plan
- Emergency response plan
- Business recovery plan
- Function restoration plan
- Disaster recovery plan

Later in this chapter, you will have the opportunity to explore the business recovery plan as a sample because it is very typical and has a broad application. Its structure and format can be adopted later as the basis for all of the other types of plans.

11.2 The Plan Development Process

Bear in mind that any BC plan is going to be used in times of stress or uncertainty. While these documents are designed for use in an emergency they are far more likely to be referred to during training exercises; but they must be suited to both. More importantly, they are definitely not intended to represent intellectual capital, to stimulate debate, or offer a persuasive argument. They need to be written in plain language, conveying simple messages, and providing clear directions.

Golden Rules for Writing a Plan

- > Avoid jargon or unfamiliar words. Special or obscure meanings cause misunderstandings which can lead to mistakes.
- > Avoid the use of acronyms. If you have to use them, include a clear explanation every time they appear.
- > Remove the clutter. There is no need to include anything that is not directly related to the purpose of the plan.
- **>** Make it easy to read. Use large clear typefaces; include simple diagrams. Leave wide margins or spaces for the users to make notes or corrections.
- > Use color sparingly. It can be difficult to discern in poor light, especially for those who are color blind.
- > Number every page and indicate the total number of pages. Doing that provides a useful means of checking for missing pages. There is often a suspicion that there should be another list at the back.
- > Include version control information, such as the release level or issue date. Everyone should work with the same version.
- > Treat contingency plans as the confidential documents they are. They contain information which could be very useful to anyone with bad intentions.
- > Pay particular attention to the presentation and appearance of your plans. They are valuable documents which should be treated with respect. Scruffy collections of ill-assorted papers tend to devalue the contents in the eyes of the beholder.

Because BC is an ongoing reiterative process, i.e., regularly repeating the same steps in a continuous learning and improvement cycle, it is difficult to define an absolute start point. You can't really design the plans until you know something about what goes into them. (The main content has already been reviewed in previous chapters.) In sum, there are five basic stages to the development of any of the various plan types or modules:

- Select and agree upon the overall design and structure of the plan.
 This chapter will focus on the design and structure of your plans before offering you some hints about the preparation and delivery of a draft plan.
- 2. Determine data requirements and gather the data. (Covered earlier in this book in Chapters 4 and 5.)
- 3. Determine strategy for the key phases of response and recovery. (Covered earlier in this book in Chapter 6.)
- 4. Allocate the emergency tasks and responsibilities. (Covered earlier in this book in Chapter 7.)
- 5. Prepare the draft plan. (Covered at the end of this chapter.)

11.2.1 Design and Structure

Preparing a plan or module starts with the selection or development of a suitable design and structure. Over the years, many people have designed and worked with thousands of BC plans with varying degrees of success. Therefore, it makes sense to tap into the wealth of knowledge and experience that must exist, rather than attempt to start from scratch with little or no guarantee of a successful outcome. This chapter will take you through the underlying concepts and then move on to looking at a range of templates. You can either adopt or adapt these templates for your own use, or you can continue your search for a suitable model elsewhere. Either way, it will help if you have a clear understanding of how these documents differ from other types of documents and from each other.

The major benefits stem from the process of inspection, deliberation, and agreement...

These documents are unique in the sense that they are intended to be used only under times of stress and difficulty. Even stranger, you probably cannot expect to ever use them under those particular circumstances. The major benefits stem from the process of inspection, deliberation, and agreement rather than the possession of the plans themselves. Further benefits are to be gained from the exercises and tests based on these plans. The plans should be seen as your emergency vehicles rather than your transport systems; they are useful tools but not complete solutions.

The typical structure or hierarchy of a business enterprise can be compared to a Greek temple. The foundation of this structure is the financial investment or capital which enables the enterprise to acquire supplies and resources. Supplies and resources are fed into the various business functions by their administration and each of these functions is subject to supervision. The management team runs the overall business in support of the corporate mission.

This working structure needs to be replicated in an emergency situation where the primary intention is to restore some degree of normality as quickly and effectively as possible.

Under these conditions the foundation investment, or capital, is in the form of reference information. This translates into the skills and knowledge which support the various business unit recovery plans. The supervision and management of these activities is outlined in the emergency response plan, which supports the immediate needs of the business as a whole.

While this temple model does provide us with a generalized overview of how BC management works in practice, it is rather simplistic and doesn't give a clear indication of the full range of plans that may be required. In order to get a more accurate and detailed view of the plan types, you need to look at the levels of responsibility and the types of tasks which the plans must support.

11.2.1.1 Relation of Plan Type to Area of Responsibility

In most organizations there are five key classes of personnel, each with particular levels of interest and types of concerns. Earlier in this chapter, Figure 11-3 showed the relationship between plan types and areas of responsibility. Many of these interests and concerns will be shared with others, but in practice the actions and responsibilities of individuals will reflect their position within the hierarchy. Almost separate to the main thrust of the business operation is the general concern for the health and safety of everyone in times of danger. This is usually the concern of the security people who watch over and protect the others without being integrated into the core business functions. Indeed, the very nature of their job precludes them from developing close links or relationships with any particular area or group. They have to retain a degree of independence.

Figure 11-1 illustrates the various levels and how they interface with each other under normal operating conditions. The directors set the corporate policy which the executives interpret as the strategy for their division. The managers decide on the tactics to meet those strategies while the operators carry out the routine functional tasks. The technicians devise the operational techniques and offer ongoing support to the operation. Meanwhile, the security team monitors everyone and the scenario in which they operate.

At the higher levels, the general dialogue is vertical but at the lower level it is more likely that the technicians, operators, and managers will work together to develop and maintain systems, procedures, processes, and techniques that serve the business well. Team spirit or esprit de corps tends to flourish at this level in any really successful enterprise.

This model is realistic and useful because it enables you to derive a working structure for your contingency plans based on who will be using them and their intentions. If you can match their intentions with the purposes and strategies which you build into the plans then you should be able to develop a set of plans